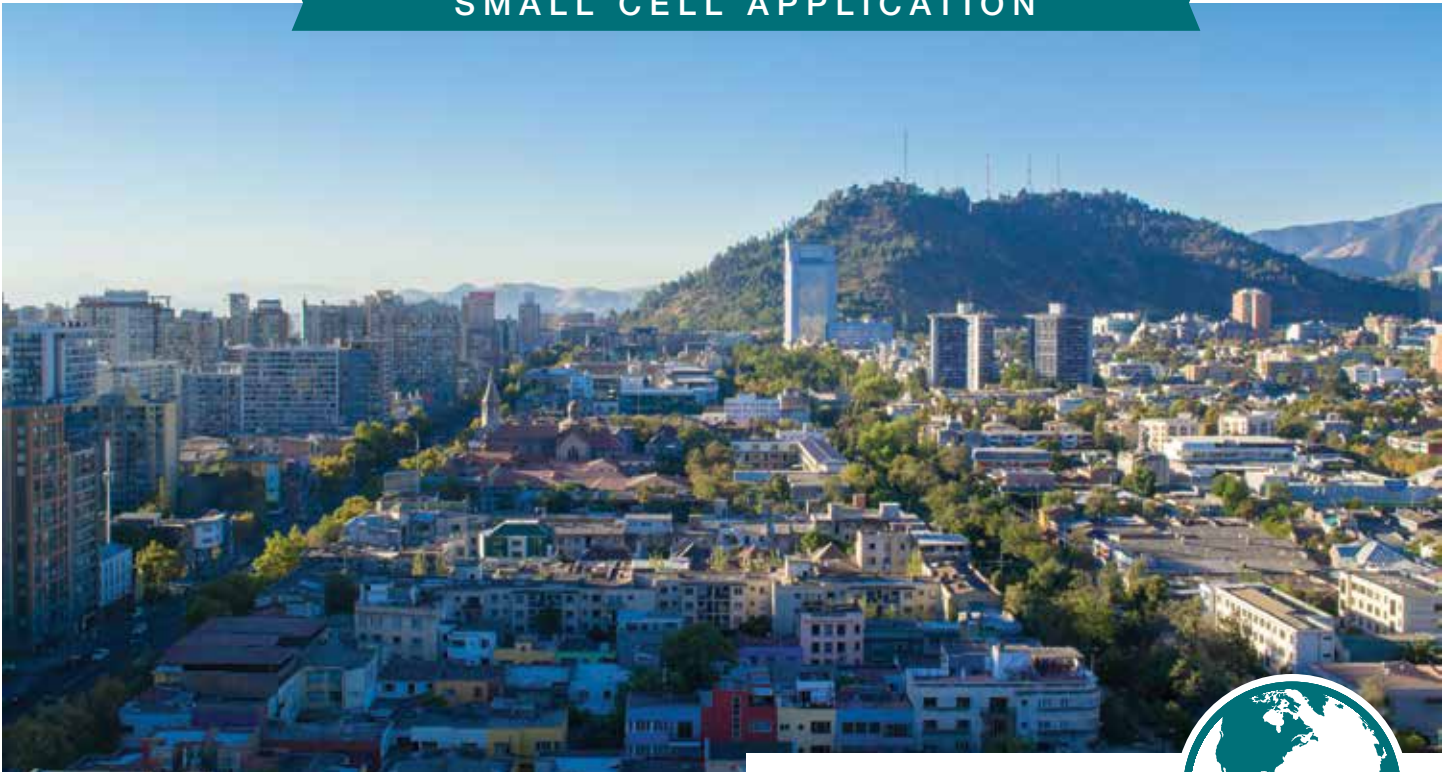




CASE STUDY: CLARO

SMALL CELL APPLICATION



OVERVIEW

With more than 6 million customers, Claro is one of the largest telecommunications companies in Chile. Their business provides telecommunications, internet, data, digital television and many other services to their diverse customer base. Claro puts an emphasis on continually providing top-notch coverage for their customers through advanced technology, affordable prices, and digital inclusion.

As small cell deployments have increased across the globe, Claro determined a need for the expansion of 3G and 4G radios to provide enhanced coverage for their customers. However, powering their small cell radios is complex. Claro needed a solution that could function in an outdoor environment, in addition to providing 120VAC, a step up from the typically available 87VAC.

SPECIFICATIONS

Location: Chile

Product Application: Small Cell densification

Components: AlphaGateway XMP and small cell radios



The AlphaGateway XMP enables you to access clean, reliable and redundant electrical power to deploy Small Cell radios at minimal cost and impact to your network.



OBJECTIVES

Provide a powering solution that:

- ▶ Provides all-in-one power for small cell deployments
- ▶ Can be easily installed (no additional permits required)
- ▶ Is scalable

SOLUTION

The AlphaGateway XMP proved to be the leading solution to enable these small cell radio deployments. By utilizing the pre-existing power supply enclosures owned by Claro, over 70 XMP units were installed without any permitting required, stepping up the voltage from 87Vac to 120Vac to power the small cell radios. With its unique ability to fit into pre-existing enclosure installations, the XMP was also able to provide backup power on-site via the power supply's battery backup system.

BENEFITS

- ▶ **Adaptability:** The AlphaGateway XMP provided the perfect solution to mount into any pre-existing enclosure installation at minimal cost and impact.
- ▶ **Power and data backhaul:** The existing utility connection and DM3 transponder ensures back-up power and data backhaul for the Small Cell deployments.
- ▶ **Easy and low-cost installation:** The AlphaGateway XMP is perfectly scalable, with another 300 units on the way for Claro.



Worldwide Corporate Offices

North America Tel: +1 360.647.2360 Fax: +1 360.671.4936	Europe Tel: +49 9122.79889.0 Fax: +49 9122.79889.21
---	---

Latin America Tel: +561 792.9651 Fax: +561 792.7157	Asia Pacific Tel: +852 2736.8663 Fax: +852 2199.7988
---	--

